



**6618 West 81st Street  
Overland Park, KS 66204**

Rent Radar™ Rent Package

6/16/2016

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### VACANCY

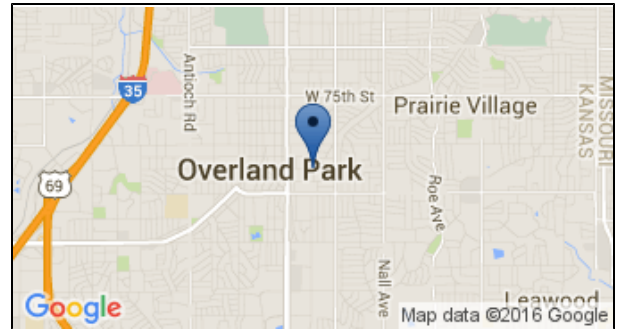
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## Rent Package - Summary

### Property Info

**Address** 6618 W 81st St  
**City** Overland Park  
**State** KS  
**Zip** 66204  
**Type** Single-Family Home  
**Bedrooms** 4 or More  
**Bathrooms** 2  
**Square Feet** 1,300



### Summary Info

#### RISC™ Index - Neighborhood Scores



**63.84**  
MSA

**61.76**  
National

#### Rent - Predicted Range (Monthly)



**\$1,270**  
Low

**\$1,337 - \$1,461**  
Predicted Range

**\$1,570**  
High

#### Vacancy - Investment Vacancy Rate (Annual)

**2.71%**  
Low

**3.25%**

**3.78%**  
High

## RISC™ Report - Detailed

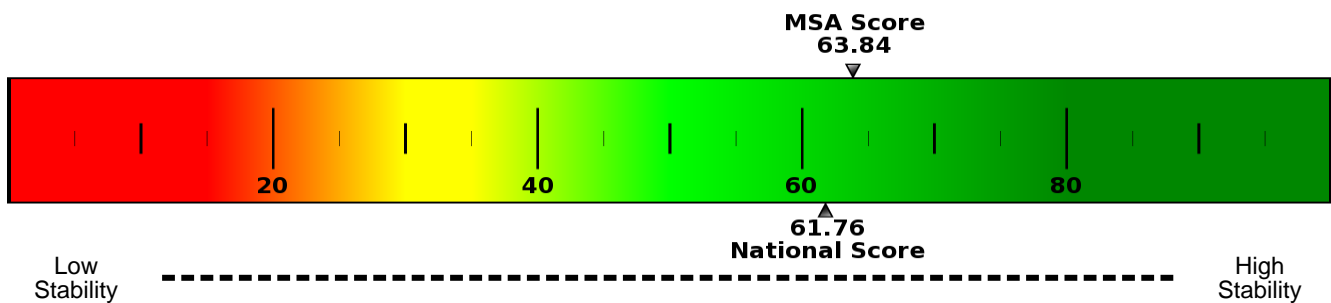
### RISC™ Index

#### Neighborhood Scores



The **Rental Income Stability Composite (RISC™)** index is a composite index that reflects the relative stability of a property as it relates to factors that influence the non-equity income generation (current income rather than capital gain) of residential real estate investment property. The RISC index is computed over two data samples (MSA and USA) to allow property comparisons at the MSA (Metropolitan Statistical Area) and USA (national) levels, respectively. The RISC index ranges from 0 to 100, with higher scores reflecting greater rental income stability.

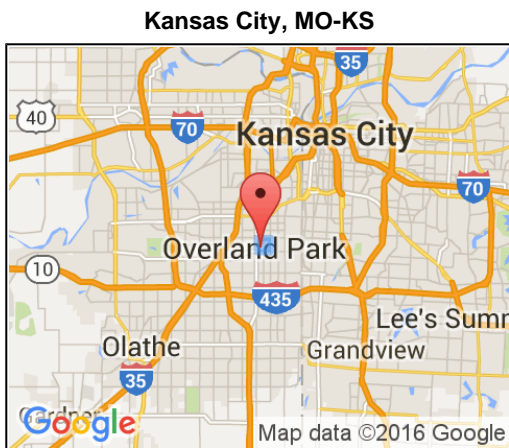
#### Income Stability Spectrum



**Income Stability** reflects the likelihood of an event that will disrupt the rental income generation of a residential real estate investment property. A lower score indicates lower income stability and thus property location characteristics more likely to lead to interruption in rental income. Alternatively, higher scores reflect higher stability and a decreased potential for income disruption.

### Location

#### MSA

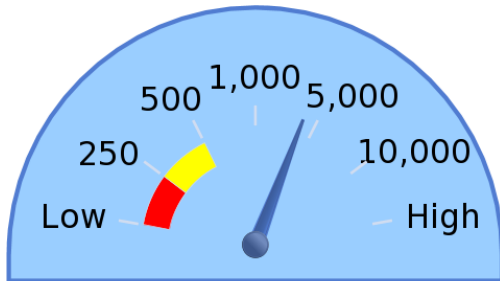


#### Neighborhood Map



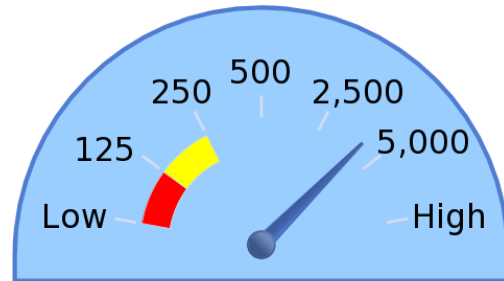
## Population & Density

Population



4,481  
People

Population Density



2,960  
People per Sq. Mile

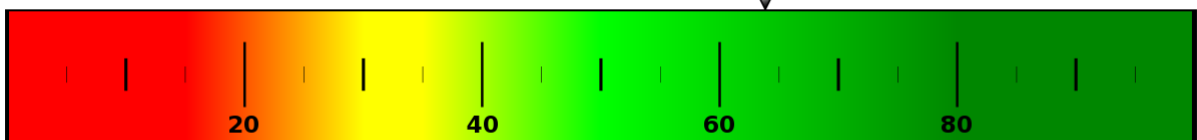
**Population and Population Density** - Data sampling within a neighborhood may influence the precision of the RISC index. Population and Population Density are two primary indicators of data sampling "strength". Accordingly, low population and/or population density may alter the precision of the RISC score.

## RISC Influences

### RISC Influences Graph



MSA Score  
63.84



**RISC Attributes, Influence, and Detailed Data** - The RISC score is a composite index incorporating more than 15 unique data elements in the sectors of housing, economic, occupancy characteristics, social characteristics, and other localized data. Each data sector can have a positive or negative influence on the RISC score.

## House Value

Median Housing Value

**\$163,951**

\$218,320 for Prairie Village

\$136,424 for Kansas

Average Annual Appreciation (5yr)

**2.75%**

3.12% for Prairie Village

1.49% for Kansas

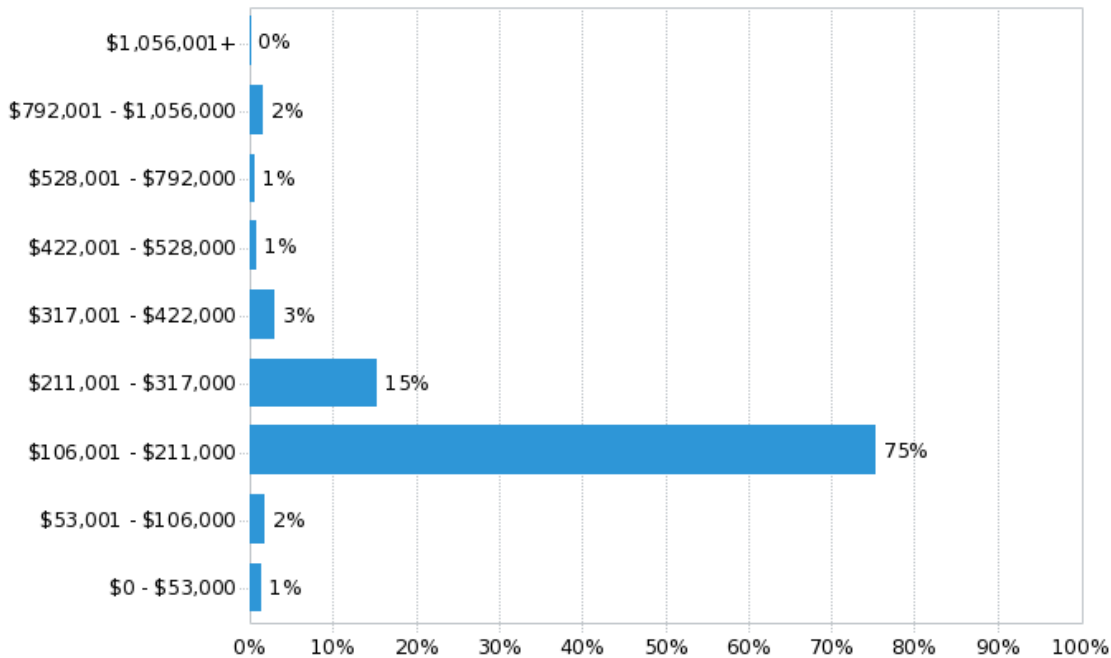
Appreciation Rate Index (5yr)

**53**

Higher than 53%

of U.S. neighborhoods

## Housing Values



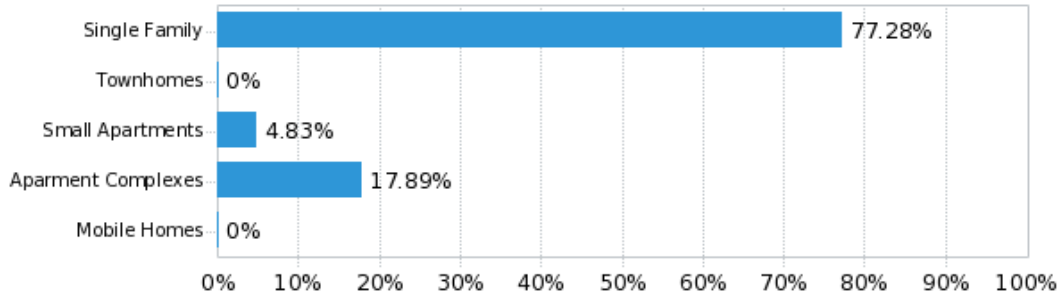
## Appreciation Rates

|            | This Neighborhood |         |                    | Prairie Village (citywide) |         |                    | Kansas         |         |                    |
|------------|-------------------|---------|--------------------|----------------------------|---------|--------------------|----------------|---------|--------------------|
|            | Average Annual    | Total   | Compared to U.S. * | Average Annual             | Total   | Compared to U.S. * | Average Annual | Total   | Compared to U.S. * |
| 1 Quarter  | 8.72%             | 2.11%   | 85                 | 9.17%                      | 2.22%   | 87                 | 3.36%          | 0.83%   | 58                 |
| 1 Year     | 7.56%             | 7.56%   | 71                 | 7.98%                      | 7.98%   | 85                 | 4.09%          | 4.09%   | 38                 |
| 2 Years    | 6.66%             | 13.76%  | 63                 | 7.05%                      | 14.59%  | 81                 | 3.84%          | 7.83%   | 44                 |
| 5 Years    | 2.75%             | 14.50%  | 53                 | 3.12%                      | 16.58%  | 72                 | 1.49%          | 7.65%   | 48                 |
| 10 Years   | 1.15%             | 12.12%  | 64                 | 1.63%                      | 17.55%  | 74                 | 1.08%          | 11.39%  | 67                 |
| Since 1990 | 2.82%             | 104.92% | 49                 | 3.11%                      | 119.94% | 68                 | 2.96%          | 112.20% | 42                 |

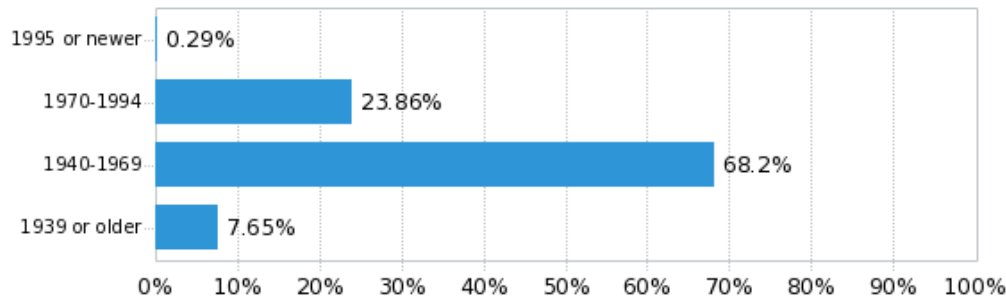
\* 100 is Highest

## Housing Profile

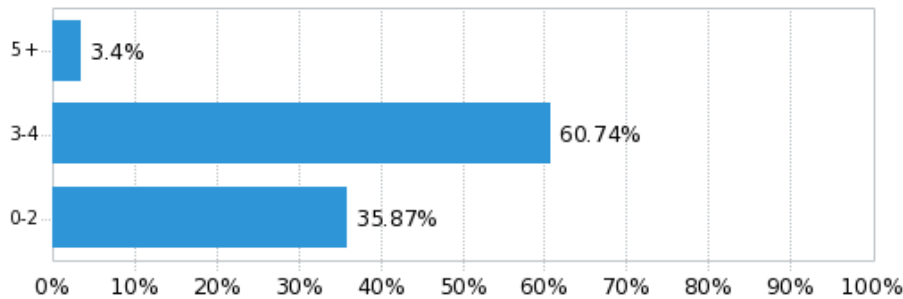
### Housing Types



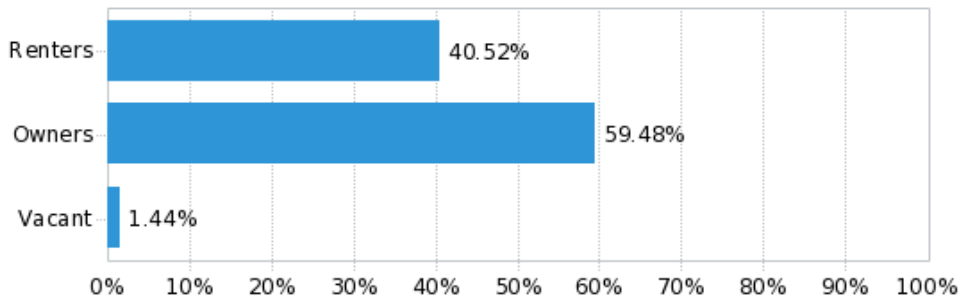
### Year Built



### Number of Bedrooms



### Occupancy



## Crime

### Total Crime Index

52

Safer than 52% of the neighborhoods in the U.S.

### Rank in Prairie Village

6 of 6

6th safest neighborhood in Prairie Village

### Crime Rate

24.48 crimes

per 1,000 residents  
63 crime incident(s)

## Violent Crime

### Violent Crime Index

59

Safer than 59% of the neighborhoods in the U.S.

### Chance of being a victim of violent crime

1 in 515

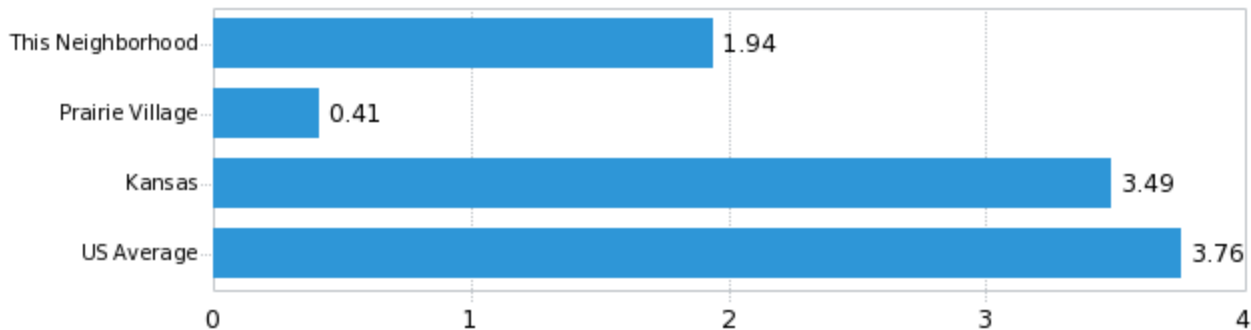
1 in 2,431 for Prairie Village  
1 in 287 for KS

### Crime Rate

1.94 crimes

per 1,000 residents  
5 violent crime incident(s)

## Violent Crimes Per 1,000 Residents



## Property Crime

### Property Crime Index

50

Safer than 50% of the neighborhoods in the U.S.

### Chance of being a victim of property crime

1 in 44

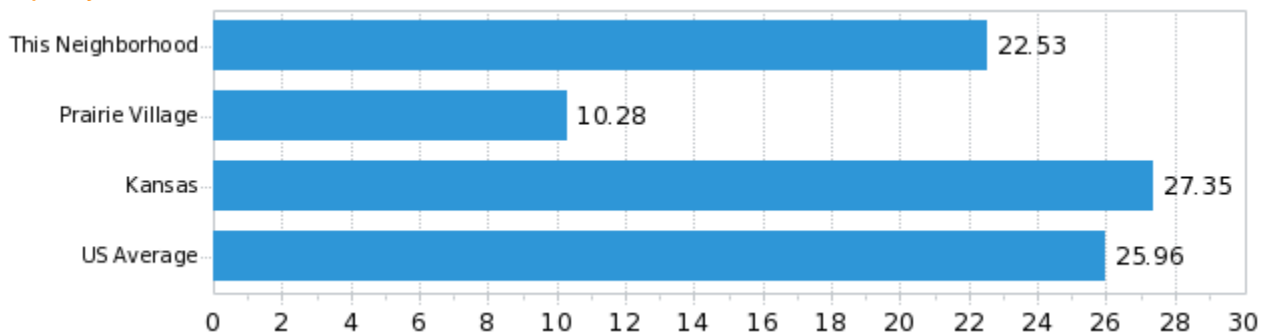
1 in 97 for Prairie Village  
1 in 37 for KS

### Crime Rate

22.53 crimes

per 1,000 residents  
58 property crime incident(s)

## Property Crime Per 1,000 Residents





**Crime Density**

**Crime Density Index**

40

Fewer crimes per square mile  
than 40% of the neighborhoods in the U.S.

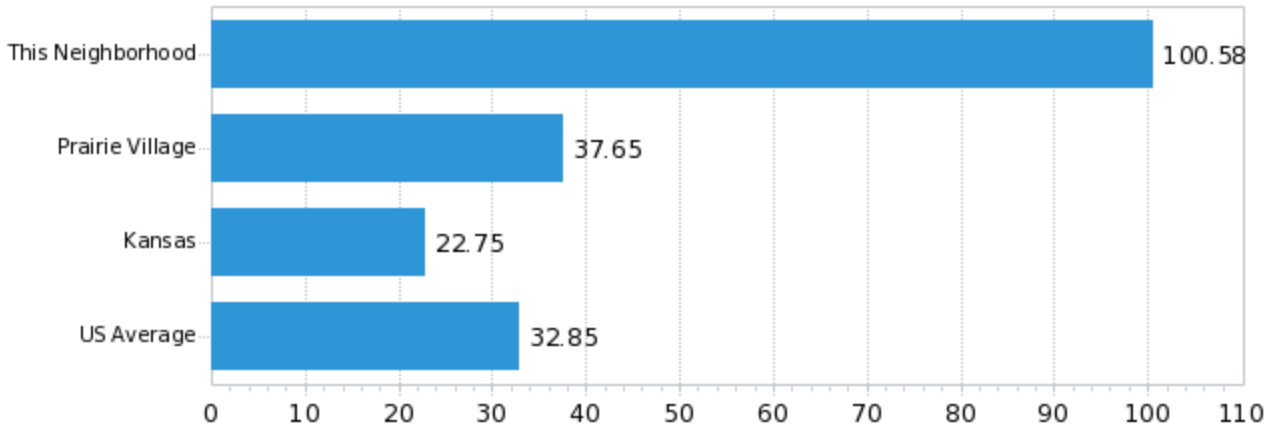
**Crimes Per Square Mile**

100.58 crimes

per square mile

63 crime incident(s)

**Crimes Per Square Mile**



## Public Schools

### Neighborhood Education Index

85

Better than 85% of the neighborhoods in US

### SHAWNEE MISSION PUB SCH

7235 ANTIOCH, SHAWNEE MISSION, KS 66204 (913) 993-6200

#### District Education Index

79

This district is better than:  
79.02% of all US School Districts  
88.24% of all Kansas districts

#### Students Per Classroom

16

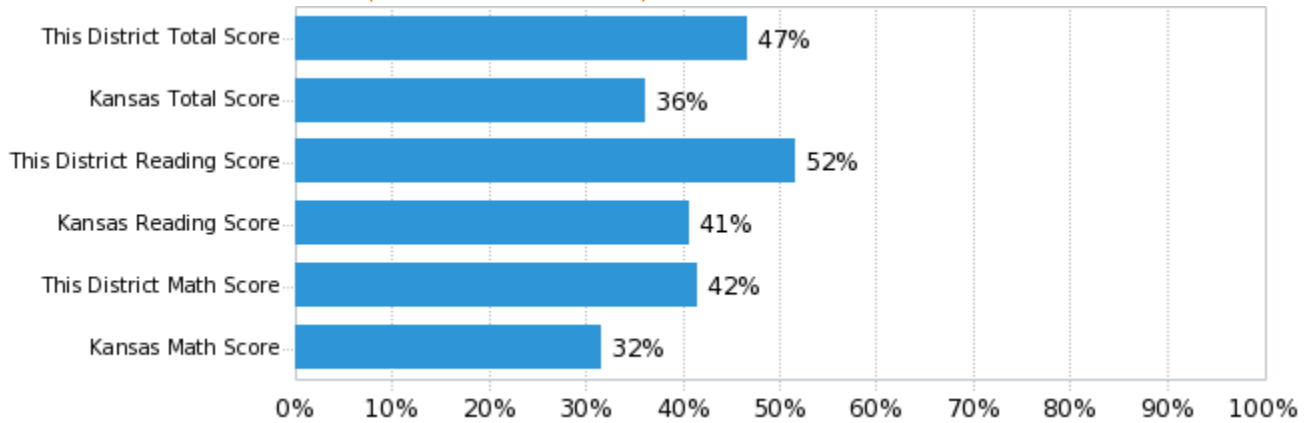
13 Kansas average  
16 US Average

#### Enrolled Students

27,404

43 schools in this district

## Public School Test Scores (no child left behind)



## Important Economic Groups

| Educational Environment                    | This Neighborhood |
|--|-------------------|
| Adults with a college degree or higher     | 45.4%             |
| Children in neighborhood living in poverty | 26.8%             |

### Educational Expenditures

| <b>For this district</b> | <b>Per student</b> | <b>Total</b>  | <b>% of total</b> |
|--------------------------|--------------------|---------------|-------------------|
| Total                    | \$11,102           | \$300,666,000 | 100.0%            |
| Instructional            | \$6,288            | \$170,295,000 | 56.6%             |
| Support                  | \$2,896            | \$78,434,000  | 26.1%             |
| Student                  | \$551              | \$14,925,000  | 5.0%              |
| Staff                    | \$318              | \$8,613,000   | 2.9%              |
| General Administration   | \$84               | \$2,272,000   | 0.8%              |
| School Administration    | \$491              | \$13,308,000  | 4.4%              |
| Operation                | \$782              | \$21,182,000  | 7.0%              |
| Transportation           | \$341              | \$9,222,000   | 3.1%              |
| Other                    | \$329              | \$8,912,000   | 3.0%              |
| Non-Instructional        | \$1,918            | \$51,937,000  | 17.3%             |

## Appendix

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The **Rental Income Stability Composite (RISC™)** score is a composite index incorporating a wide array of information across multiple data sectors. This data has demonstrated a significant influence on historical investment performance. Housing, economic, occupancy characteristics, social characteristics, and other neighborhood-level data are utilized in the formulation of this rental income-focused Index. Hence, the RISC™ score is deemed a work of art. RentFax, LLC disclaims all warranties, expressed or implied, including any implied warranties of the application of the RISC score to any investing, lending, management or other investment property decision.

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## Rent Radar™ - Rent Report

### Subject Rent

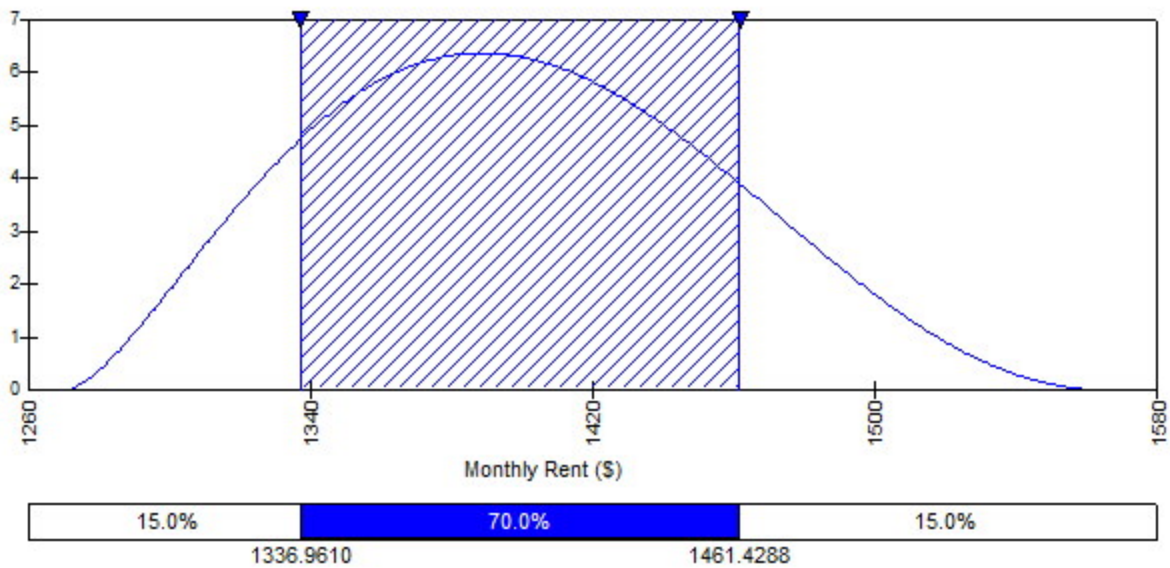
Predicted Range (Monthly)

**\$1,270**  
Low

**\$1,337 - \$1,461**  
Predicted Range

**\$1,570**  
High

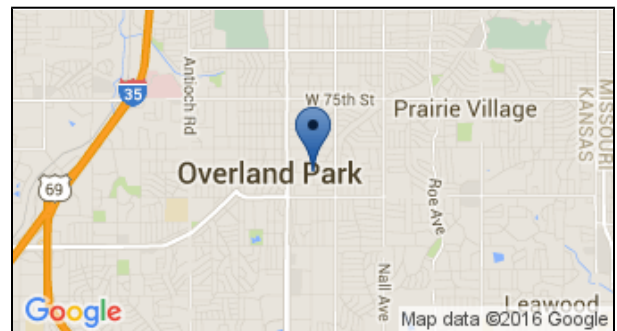
### Rent Probability Distribution



The above graph shows the probability distribution of predicted rents for the Subject Property. The probability distribution reflects the real world, in that estimated rent values are not discrete, but rather a composition of dynamic, correlated variables which produce different likelihoods of occurrence. The boundary rent values (low and high values in shaded area above) are developed using larger geographical territories. The overall "shape" of the probability distribution is an analytical modeling "best fit" with an emphasis on the adjusted rent and associated confidence of each comparable from the Subject Property's neighborhood.

### Property Info

|                    |                    |
|--------------------|--------------------|
| <b>Address</b>     | 6618 W 81st St     |
| <b>City</b>        | Overland Park      |
| <b>State</b>       | KS                 |
| <b>Zip</b>         | 66204              |
| <b>Type</b>        | Single-Family Home |
| <b>Bedrooms</b>    | 4 or More          |
| <b>Bathrooms</b>   | 2                  |
| <b>Square Feet</b> | 1,300              |



## Comparable Rents

### Neighborhood Comparable Grid

| #              | Beds             | Baths         | Sq. Ft.        | Dist (Miles) | Same Tract | Asking Rent | Gross Adjustment | Net Adjustment | Adjusted Rent |
|----------------|------------------|---------------|----------------|--------------|------------|-------------|------------------|----------------|---------------|
| <b>Subject</b> | <b>4 or More</b> | <b>2</b>      | <b>1,300</b>   |              |            |             |                  |                |               |
| A              | 4                | 2             | 1,450          | 0.94         | No         | \$1,350     | 2.44%            | -2.44%         | \$1,317       |
|                |                  |               | <b>(\$33)</b>  |              |            |             | \$33             | <b>(\$33)</b>  |               |
| B              | 4                | 3             | 1,195          | 0.95         | No         | \$1,350     | 5.30%            | 0.30%          | \$1,354       |
|                |                  | <b>(\$34)</b> | \$38           |              |            |             | \$72             | \$4            |               |
| C              | 4                | 2             | 1,685          | 1.5          | No         | \$1,400     | 8.95%            | -8.95%         | \$1,275       |
|                |                  |               | <b>(\$125)</b> |              |            |             | \$125            | <b>(\$125)</b> |               |
| D              | 4                | 2             | 1,600          | 1.33         | No         | \$1,290     | 2.56%            | -2.56%         | \$1,257       |
|                |                  |               | <b>(\$33)</b>  |              |            |             | \$33             | <b>(\$33)</b>  |               |
| E              | 4                | 2             | 0              | 1.48         | No         | \$1,300     | 0.00%            | 0.00%          | \$1,300 *     |
|                |                  |               | \$0            |              |            |             | \$0              | \$0            |               |
| F              | 4                | 2             | 0              | 1.41         | No         | \$1,295     | 0.00%            | 0.00%          | \$1,295 *     |
|                |                  |               | \$0            |              |            |             | \$0              | \$0            |               |
| G              | 4                | 2             | 2,347          | 1.11         | No         | \$1,500     | 0.00%            | 0.00%          | \$1,500 *     |
|                |                  |               | \$0            |              |            |             | \$0              | \$0            |               |
| H              | 4                | 2             | 1,673          | 1.82         | No         | \$1,450     | 9.73%            | -9.73%         | \$1,309       |
|                |                  |               | <b>(\$141)</b> |              |            |             | \$141            | <b>(\$141)</b> |               |
| I              | 4                | 2             | 1,676          | 1.9          | No         | \$1,450     | 9.57%            | -9.57%         | \$1,311       |
|                |                  |               | <b>(\$139)</b> |              |            |             | \$139            | <b>(\$139)</b> |               |
| J              | 4                | 3             | 1,190          | 0.96         | No         | \$1,595     | 4.57%            | -0.43%         | \$1,588       |
|                |                  | <b>(\$40)</b> | \$33           |              |            |             | \$73             | <b>(\$7)</b>   |               |

\* Attribute Data Absence or Anomaly

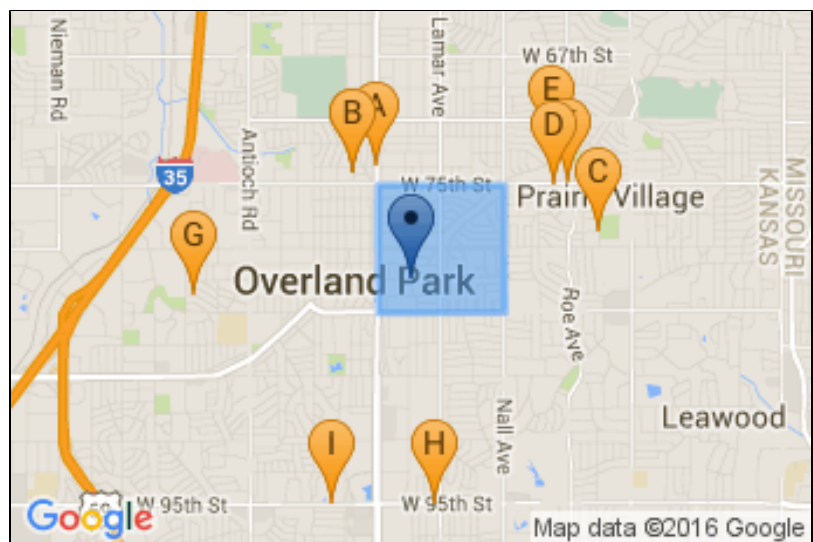
### Area

|                        |                  |
|------------------------|------------------|
| Radius Searched        | 2.0 Mile         |
| Comparables Found      | 45               |
| Subject Size vs. Comps | Smaller than 88% |
| Data Confidence        | 77%              |

### Rent Models

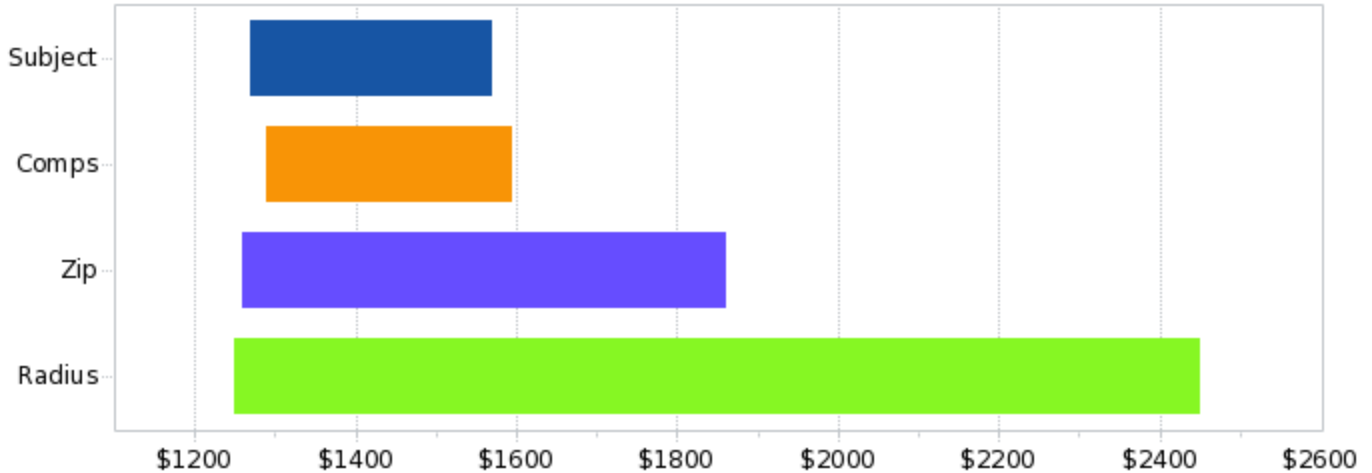
|                           |         |
|---------------------------|---------|
| Proximity (Closest)       | \$1,385 |
| Attribute (Most Similar)  | \$1,392 |
| Probability (Most Likely) | \$1,388 |
| Area Comps (45 in Total)  | \$1,360 |

### Census Tract & Comparables



## Market Rents

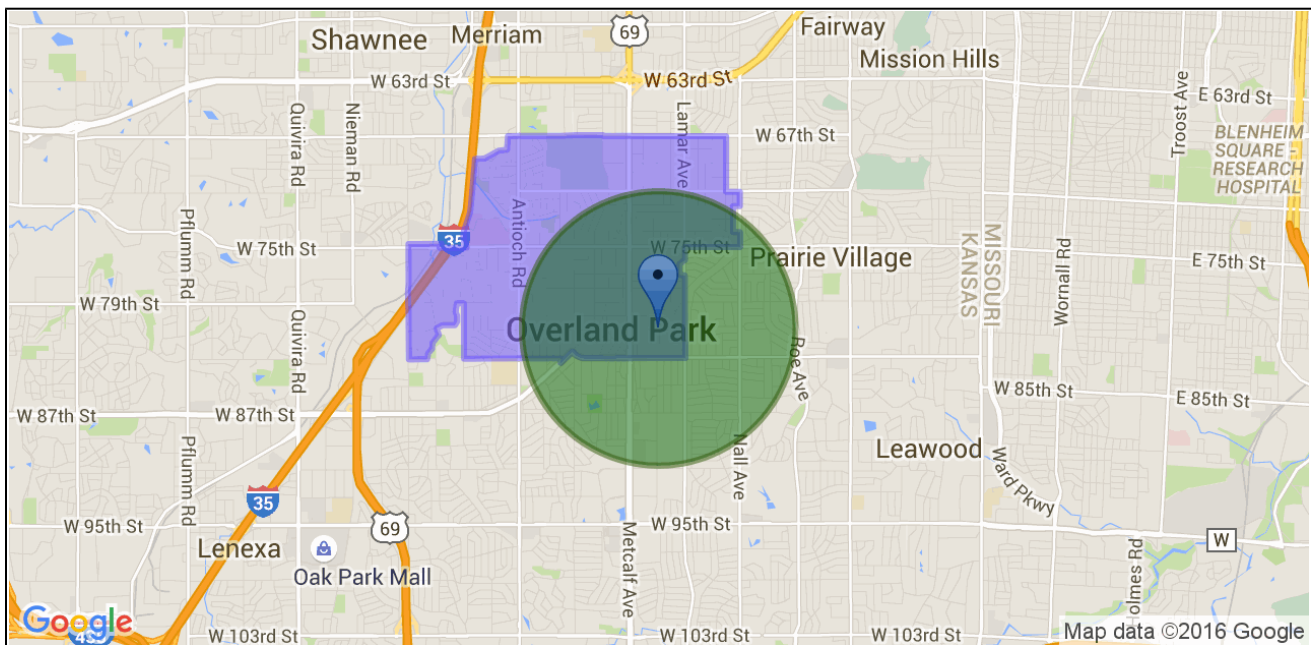
### Rent Profiles



### Market Rent Data

|                    | Low     | Median  | High    | Range   |
|--------------------|---------|---------|---------|---------|
| <b>Subject</b>     | \$1,270 | \$1,570 | \$1,860 | \$300   |
| <b>Comparables</b> | \$1,290 | \$1,370 | \$1,595 | \$305   |
| <b>Zip</b>         | \$1,260 | \$1,523 | \$1,860 | \$600   |
| <b>Radius</b>      | \$1,250 | \$1,650 | \$2,450 | \$1,200 |

### Markets Boundary Map (Zip & Radius)



## Appendix

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Rent models and rental estimates are based on the subject property being in similar condition relative to the comparable properties. Subject property condition, tenant readiness, cleanliness, amenities, appliances, furnishings, visual appeal, and several other factors impact rental values.

Data services provided by RentRange.com.

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### Neighborhood Comparable Grid Address Legend

| # | Subject Address                           |
|---|---|
| A | 7100 W 74th St, Overland Park, KS 66204   |
| B | 7418 Santa Fe, Overland Park, KS 66204    |
| C | 4308 W 78th St, Prairie Village, KS 66208 |
| D | 4825 W 75th St, Prairie Village, KS 66208 |
| E | 4905 W 72nd St, Prairie Village, KS 66208 |
| F | 4705 W 75th St, Prairie Village, KS 66208 |
| G | 9404 W 82nd St, Overland Park, KS 66204   |
| H | 9508 Russell St, Overland Park, KS 66212  |
| I | 7609 W 95th St, Overland Park, KS 66212   |
| J | 7406 Santa Fe Dr, Overland Park, KS 66204 |



# Rent Radar™ - Vacancy Report

## Investment Vacancy Rate

Investment Vacancy Rate (Annual)

**2.71%**  
**Low**

3.25%

**3.78%**  
**High**

The Investment Vacancy Rate is the percentage of days on an annual basis for which the subject property is estimated to have no rental revenue generation due to vacancy. The Investment Vacancy Rate is developed using a combination of both Tenancy Duration and Vacancy Duration which comprise the Tenancy Cycle.

## Tenancy Cycle - Historical Neighborhood Durations

Tenancy Duration - Median

**19.06 Months**

**1.59 Years**

Tenancy Duration is how long the subject is occupied with a paying tenant.

Vacancy Duration

**2.77 Weeks**

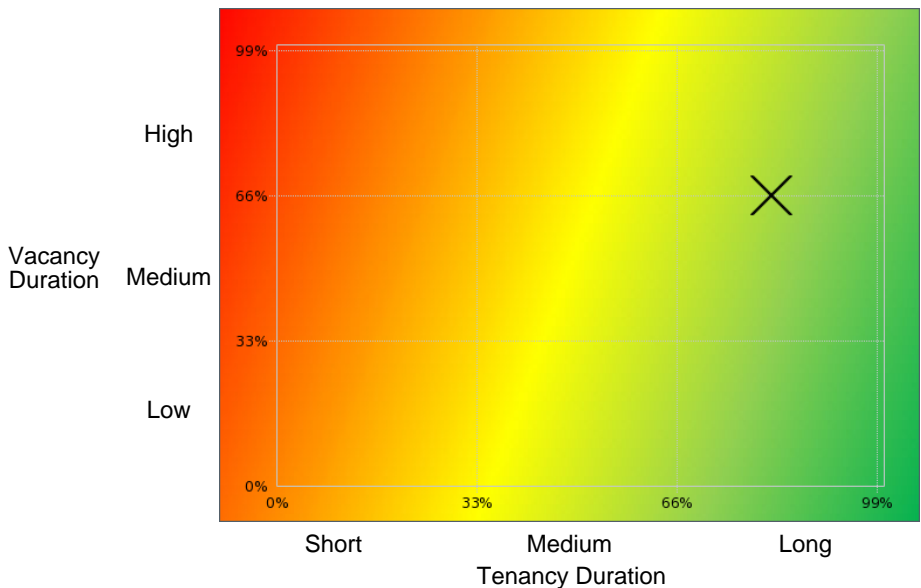
**19.45 Days**

Vacancy Duration is the time frame between occupancies of paying tenants.

Tenancy Cycle



## Tenancy Cycle Spectrum - MSA



## Ranking - MSA

Tenancy Duration

**23 of 126**

Longer tenancy than 82% of neighborhoods in MSA

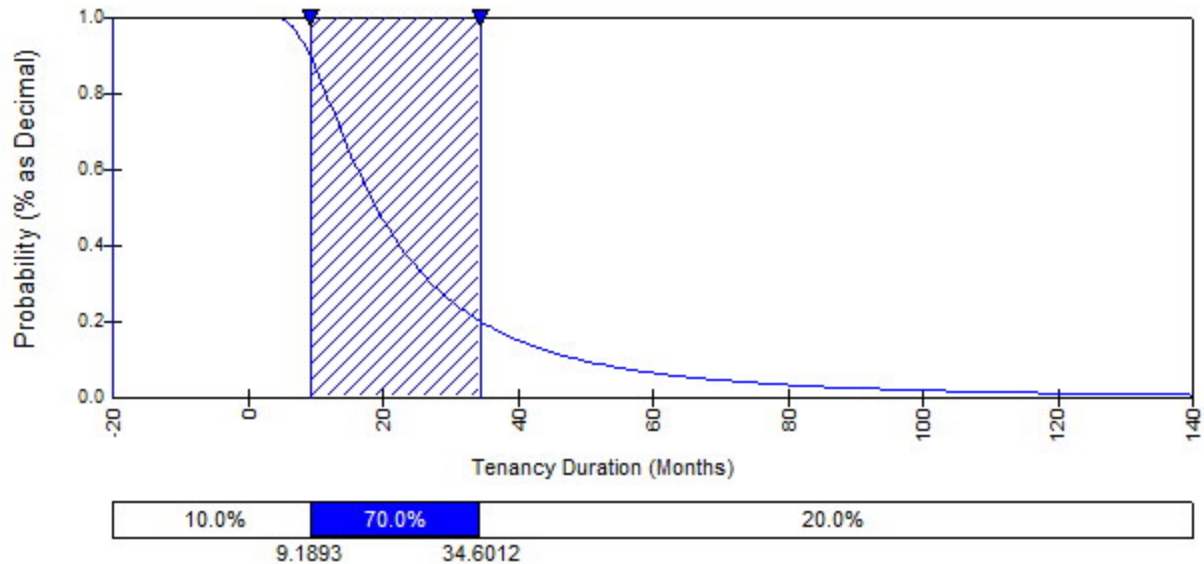
Vacancy Duration

**83 of 126**

Higher vacancy than 66% of neighborhoods in MSA

## Tenancy Duration

### Probability Distribution - Accumulative Descending



The above graph shows the probability distribution of predicted tenancy for the Subject Property. Tenancy is the likelihood that a tenant will remain in the Subject Property for a given period of time. For example, a nearly 100% probability exists that a new tenant will reside for 1 day. The likelihood of tenancy falls with longer timeframes.

### Probability Charts

| Probability | Tenancy Duration in Months |
|-------------|----------------------------|
| 90%         | 9.19                       |
| 80%         | 11.57                      |
| 70%         | 13.83                      |
| 60%         | 16.25                      |
| 50%         | 19.06                      |
| 40%         | 22.55                      |
| 30%         | 27.28                      |
| 20%         | 34.60                      |
| 10%         | 49.55                      |

| Common Lease Period | Duration Probability |
|---------------------|----------------------|
| 12 Months           | 78.08%               |
| 18 Months           | 53.57%               |
| 24 Months           | 36.56%               |
| 36 Months           | 18.61%               |
| 48 Months           | 10.67%               |
| 60 Months           | 6.69%                |

### Tenant Turnover

#### Monthly Turnover Unit Count

**23**

Average number of Rental Units in this neighborhood experiencing a turnover

## Vacancy Duration

Vacancy Duration

**2.77 Weeks**

**19.45 Days**

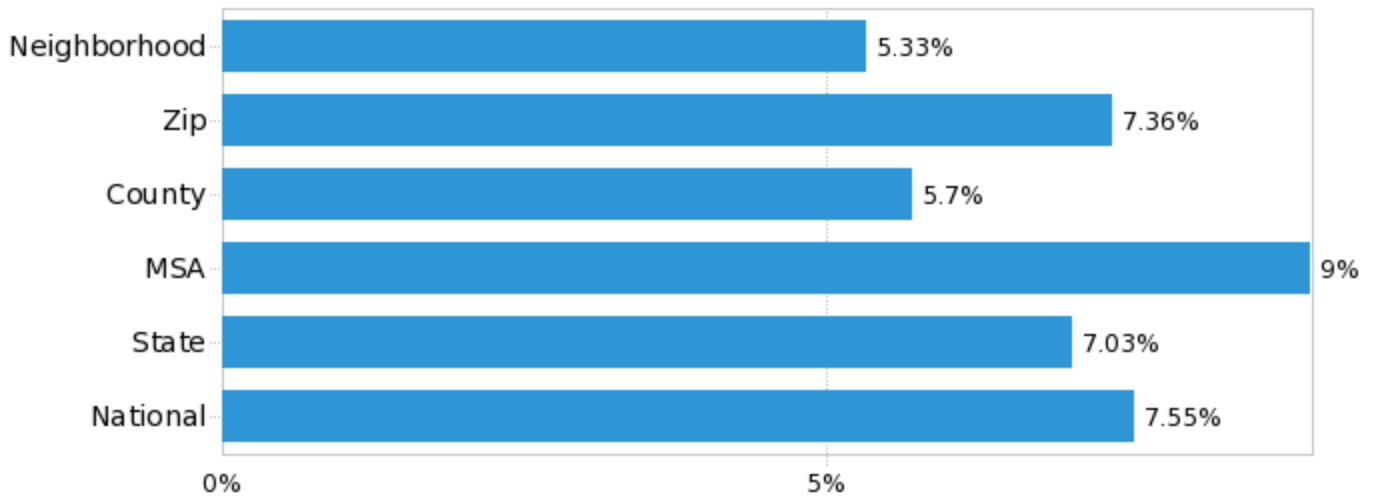
Time between Tenants

Vacant Unit %

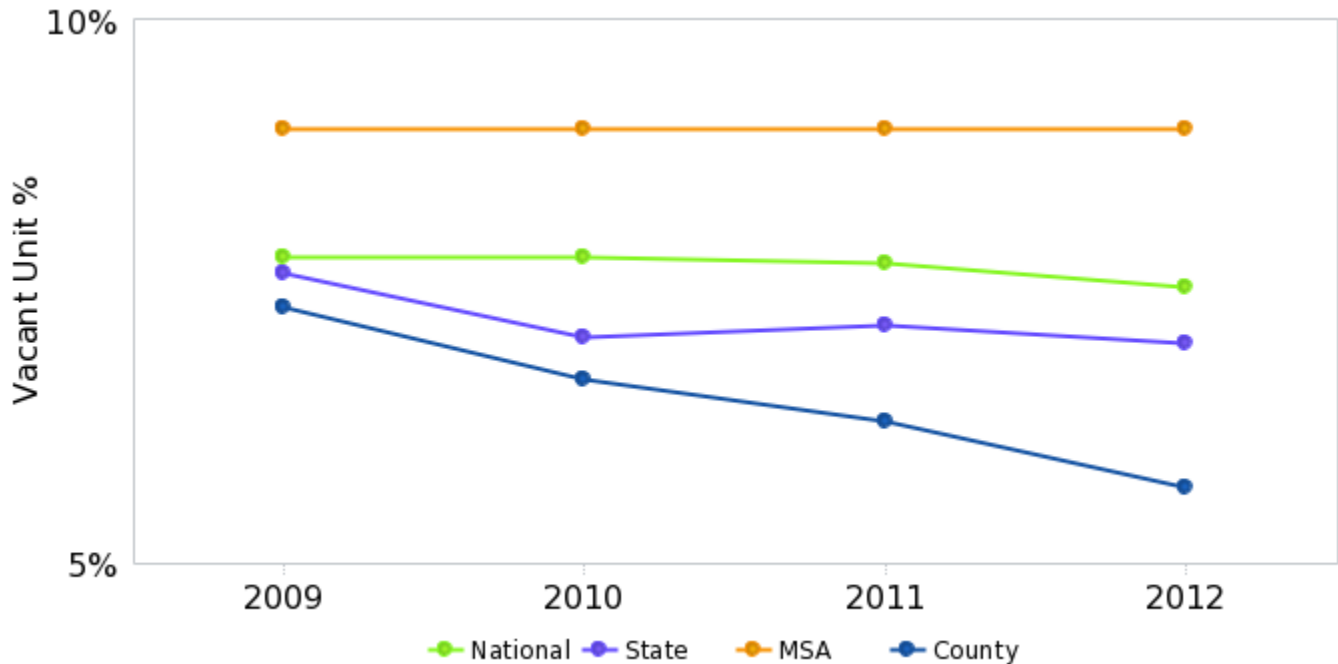
**5.33%**

% of Vacant Units  
in Neighborhood

## Vacant Unit % by Geography



## Vacant Unit % Trends



## Appendix

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Tenancy and Vacancy models and estimates presume the Subject Property reflects condition and desirability similar to comparable properties. Subject Property condition, tenant readiness, cleanliness, amenities, appliances, furnishings, visual appeal, and several other factors impact tenancy and occupancy duration.

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